NOTICE ON NEW INCENTIVES FOR TOURISM AND TRAVEL STAKEHOLDERS

In a view to mitigate the impact of the covid-19 pandemic, the Rwanda Development Board (RDB) has reviewed the current tourism incentives and booking regulations to support the tourism industry recovery. The following new incentives shall be applicable with immediate effect:

1. Tourists who wish to postpone any type of tourist permit (low season permit, exclusive package permit, MICE incentive permit) due COVID 19 related reasons, can postpone their bookings at no extra cost (subject to submission of official documentation) until December 31st 2022. Such permit modifications can only be allowed twice within the mentioned period and the reschedule will be subject to permit availability. Any exception to this will still be handled case by case.

2. The existing 30-day full payment requirement (for tour operators) prior to the client’s visit date remains into force for bookings not affected by Covid-19. For those bookings rescheduled due to Covid-19, this 30-day full payment requirement will apply and only be calculated based on the new visiting date.

3. Tour Operators whose clients have cancelled will be offered future permit credit that may be used by other clients.

4. Bookings of permits shall be confirmed subject to availability.

5. Tourist names can only be changed twice up to one day before the visiting date.

6. A COVID-19 related matter is the only acceptable reason for free reschedule. Other unforeseen circumstances will still be handled on a case-by-case basis.
I. Extension of existing promotional rates up to December 31st, 2022

<table>
<thead>
<tr>
<th>Product</th>
<th>Category</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gorilla trekking in Volcanoes National Park</td>
<td>Nationals, EAC</td>
<td>$200</td>
</tr>
<tr>
<td></td>
<td>Foreign residents</td>
<td>$500</td>
</tr>
<tr>
<td></td>
<td>Corporates/Organizations</td>
<td>10% discount on bulk purchases from 30 permits</td>
</tr>
<tr>
<td></td>
<td>Families</td>
<td>15% discount for family visits (couples and children over 15 years old)</td>
</tr>
<tr>
<td></td>
<td>African citizens</td>
<td>a promotional $500 will be applied for mountain gorilla trekking.</td>
</tr>
<tr>
<td></td>
<td>International tourists (Non-African Citizens) travelling in a group of 100 and more</td>
<td>a promotional rate of $500 will be applied for mountain gorilla trekking.</td>
</tr>
<tr>
<td></td>
<td>Tour/Hotel Operator Rates</td>
<td>15% discount for each permit purchased that includes 1 night in accommodation and tourism activity</td>
</tr>
</tbody>
</table>

All other products/experiences in Volcanoes & Nyungwe National Parks (see annex for products)

<table>
<thead>
<tr>
<th>Category</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nationals, Foreign residents, EAC</td>
<td>30% discount on groups of 10 where applicable</td>
</tr>
<tr>
<td>Nationals, Foreign residents, EAC</td>
<td>10% for individual travelers</td>
</tr>
<tr>
<td>Corporates/Organizations</td>
<td>30% discount on bulk purchases from 30 permits</td>
</tr>
<tr>
<td>Families</td>
<td>15% discount for family visits (couple and children)</td>
</tr>
</tbody>
</table>

II. Extension of existing incentives to support tourism industry from May 31st 2021 to December 31st 2022.

III. Additional Incentives

i. For Africa foreign residents, a promotional rate of 500$ will be applied for mountain gorilla trekking up to 31st December 2022.

RDB remains committed to supporting the tourism private sector for sector recovery from the Covid-19 pandemic.

Sincerely,

Clare AKAMANZI
Chief Executive Officer

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